

FOCUS

Chaffey Federal Credit Union

Summer 2018

News for Members of Chaffey Federal Credit Union

The summer is always a very busy time of the year. I know that our local schools worked hard during the spring to give students everything they need to be successful in the future. Our employees have spent hundreds of hours in recent months participating in events across the many school districts we serve. I have had the privilege of volunteering at several of these school events. Here's some of the highlights:

- After multiple conversations with the leadership team at Chaffey Joint Union High School District I was lucky to pilot a 4-part financial literacy series with about 90 students at Etiwanda High School. The program took part over 4 weeks and included conversations around the financial services industry, budgeting, credit scores, loans, savings and retirement. I had a great time interacting with the students about such important topics and received some great feedback to improve the program. When asked what information was valuable, one student commented, "The most valuable information is where he explained how the credit works, and how the credit score will affect my future purchases. As well as how to get a good credit score." I look forward to improving the information and working with more students next year.
- I was also able to participate with the Rowland Unified School District Certification Program to judge presentations from Seniors. These students put in a full year of work around some amazing topics and presented their results and lessons learned to a panel of judges. I was nothing short of amazed at the professionalism of each student that presented. The use of technology in presenting the information was also very impressive.
- Finally, on Friday, May 18, Chaffey FCU was able to host our first Bite of Reality financial simulation at Ontario High School. A group of 17 volunteers from the credit union put around 80 OHS seniors through a 90-minute program designed to help students get an example of being an adult. I can't thank the leadership from CJUHSD and Ontario High School enough for supporting the program. The first event was a great success and I look forward to Chaffey FCU hosting many more in the future.

As you can see our Community Engagement Activities at Chaffey are really ramping up. The Board of Directors and employees are excited about these activities and we look forward to finding more ways to positively impact our members and communities.

Along with the Community Engagement successes, we recently achieved another major milestone. In June we converted from 2 card processing vendors to 1 new vendor. This was a major conversion for our debit and credit card carrying members. There were some disruptions for our employees and members, and I do not take those disruptions lightly. However, I am happy to announce that Chaffey FCU is already seeing significant benefits from improving this technology. The positive outcomes from this conversion will benefit Chaffey FCU members for years to come. We improved internal efficiencies, but the biggest gains will be in the form of more robust communication with our members and improved analytics to protect our members from the increasing risks of fraud.

I hope each and every one of you is having a great Summer and as always, Thank You for your membership at Chaffey Federal Credit Union.

Kindest Regards,

Kevin Posey

Chief Executive Officer

In the Community

Foothill Family Shelter houses homeless adults and children, providing transitional as well as permanent housing. Their mission is to help individuals acquire the skills needed to be successful, build self-esteem, and maintain a home and job.

Mark Your Calendar

AUGUST

Tuesday the 7th, Medicare 101 Seminar, *Upland Branch*

Thursday the 9th, Medicare 101 Seminar, *West Covina Branch*

- \$3,080.47 raised by Chaffey FCU staff and members for Foothill Family Shelter
- \$580.47 donated by members
- \$2,500 made in matching donations by Chaffey FCU
- \$6,161.24 in total donations to Foothill Family Shelter
- 125 hours of community service by Chaffey FCU employees in Q1
- Events included: Career Days, Principal for a Day, Business Pathways Programs, Dr. Seuss Reading Days, Judging FBLA Events, and more.

Educational Seminars

This June, we held an estate Planning Seminar at both our West Covina and Upland branches, presented by Forrest F. Wolfe, attorney and counselor at law. Between the two branches, we had 58 members in attendance. One of our goals as a credit union is to ensure the financial well-being of our members and their families, and this seminar addressed preparing financially for death. It's not always something you want to think about, but it is necessary to prepare for in order to help and support your family after you're gone.

Thank you to everyone who showed up and made this event a success! If you missed this seminar, don't worry – we will be hosting it again this November.

“60% of Americans have not protected their loved ones by having an estate plan prepared. Establishing a Living Trust rather than just a Will may save your family many months or years of waiting , and may save your estate tens of thousands of dollars through its ability to avoid probate!”

Forrest F. Wolfe, Attorney & Counselor at Law*
Law Offices of Forrest F. Wolfe in Ontario, California
*Certified Specialist: Estate Planning, Trust & Probate Law
The State Bar of California Board of Legal Specialization

Five Money Mistakes and Five Easy Fixes

It's scary but true -- just a few Financial mishaps here and there can head out to a lot of loss cash check out these five common money mistakes and follow the advice to help spot money leagues and boost your bottom line.

Money Mistake #1:

Being Financially Vague

Not knowing how much is in your savings and checking accounts, how much you owe on credit cards, and where your money is going leaves you without a master plan for getting things you want in life.

The fix? Simply set up the system (try www.mint.com) for tracking all your accounts and maintaining a weekly think of how much you could save on late fees insufficient funds fees and the other expenses of not having your finances in order!

Money Mistake #2:

Waiting to Save

It's unsurprising, but someone who opens a retirement account in their twenties with twice as much money as someone who starts one in their 30s.

The fix? Start saving now. It's simple - just follow the law of \$0.10, which states that \$0.10 of every dollar you earn can and save it. Living on 90% of your income is easier than you think, and you'll soon be on your way to budgeting a very nice Nest Egg. You could also do on your company's 401K program or open your own IRA at Chaffey FCU.

Money Mistake #3:

Paying off debts in the wrong order

Bigger balances on things like student loans and mortgages can seem overwhelming, but it's smaller credit card.

The Fix? Pay off the card whose balance is closest to its limit (having balances close to your limit lowers your credit score), then start chipping away on the card with the highest interest rate. Also, refinance big-ticket balances (mortgage, etc.) to make payments a little more manageable.

Money Mistake #4:

Failing to negotiate

When entering the workforce or switching jobs, many people fail to negotiate a high enough starting salary - which can add up to thousands of lost dollars over a lifetime.

The Fix? Know what you're worth by checking a website like www.salary.com. Don't be shy when asking for more money. Employers expect to negotiate salary when hiring new employees. And don't stop negotiating there; you can negotiate almost anything! From cars, furniture, rent, credit card rates, hotel room and airfare rates, and even prices at garage sales - the list is endless!

Money Mistake #5:

Buying NOW

If you must have things before you have money to cover them, you've fallen prey to the great American debt trap. Just look at interest charges - debt isn't cheap.

The Fix? Good things come to those who wait. We've all heard it before, and it's true! If you can wait until later and put money away for whatever purchase you have in mind, you won't have to use credit cards with high interest rates - and you'll have no debt!

Spring Clean Your Finances

When every day is busy, it's hard to find time for a thorough financial cleanup. But the reality is that messy finances may hurt your family's financial well-being in the form of missed payments, overdrawn accounts and overlooked savings opportunities.

By decluttering your accounts and organizing your finances, you'll be able to take control of your budget and make the most of your money.

So roll up your sleeves, dust off your statements and follow these tips for finances that sparkle:

- *Create a filing system.*
Divide your paperwork into categories such as bills, pay stubs, receipts, insurance and healthcare. Put everything in chronological order and file new items as soon as you get them to avoid a paper pileup. Keep important documents such as deeds and birth certificates in a safe or safe deposit box.
- *Streamline your banking.*
Sign up for direct deposit, switch to automatic online bill pay and sign up for estatements to reduce paper waste. Shred year-old bank statements, expired warranties, old Social Security statements, and tax documents that are over seven years old.
- *Organize your debt.*
Consider rolling all your high-interest payments into one low-rate personal loan or credit card. Create a payment strategy to lower your debt, and focus on paying off loans with the highest interest rates first.
- *Organize your accounts*
Close old accounts, and consider bringing everything under one roof at Chaffey. Move old 401(k) accounts into the one at your current job, or roll them to a self-directed IRA. Increase your 401(k) savings so that at a minimum you are saving enough to earn a full match from your employer.
- *Plan your estate.*
Update or create your will. It's an easy and inexpensive process that guarantees the correct people receive your estate upon your passing.
- *Get life insurance.*
If you aren't yet protected, now is the time to choose a life insurance policy. The coverage is an important part of your financial plan as it protects your loved ones by covering debts and expenses should you pass unexpectedly.

Home Equity Loan vs. Home Equity Line of Credit What's the difference?

With the equity you've built up in your home over the years, you could be sitting on a lot of money! When you're ready to put your home's Equity to work, you may be wondering which option is the best for you - a home equity loan or a home equity line of credit (HELOC).

One of the most common misconceptions is a home equity loans and HELOC can only be used for home improvements. These loans can be used for a variety of needs, including consolidating High interest debt, financing a college education, buying a new car or taking the green vacation.

Choosing the loan option that's right for you starts with the understanding of equity. Equity is the difference between the value of your home and the remaining unpaid principal balance of your mortgage. For example, my home worth \$250,000 with a principal balance of \$100,000 remaining has \$150,000 in equity.

So what's the difference between a home equity loan and a HELOC? a home equity loan is a one-time loan for a fixed dollar amount, at a fixed interest rate, with a fixed term or repayment. This type of loan has a predetermined monthly repayment amount and in amortization schedule for up to 20 years. Home equity loans are great for specific, one time purchase is like a car or a home remodeling project.

A home equity line of credit also called HELOC - is a variable rate loan that can be drawn down, either all at once or different times. You can borrow up to the credit line maximum, but you'll only pay interest for the funds you use. For example if you're approved for a \$50,000 equity line but only borrow 15000 right now, you are only charging interest for the \$50,000. Once you every paid the amount borrowed, your credit line is full. Most HELOCs feature a 15-year drop. Followed by a 20 year maturity. HELOCs are a smart way to pay a recurring expense like college tuition

A Chaffey home loan specialist can help you determine whether a home equity loan or line of credit is the best option for you. For more information about home equity loans and lives of credit, visit www.chaffey.com or stop by today!

Teaching Your Children About Money

Nearly half of Americans couldn't cover a \$400 emergency expense, according to a recent Federal Reserve report. More than half of reported households have less than one month's income and savings, and many people have no savings at all.

With these scary statistics in mind, it makes more sense than ever to teach your children the value of smart money management. By instilling good spending and saving habits from a young age, you can ensure your children have the financial skills needed to navigate everyday situations in childhood.

Get started with these simple activity ideas:

LESSON: Identifying Money (Ages 2-3)

Play Store to understand the basics of Commerce. With close supervision, help your toddler identify and use coins to "buy" items in your home.

LESSON: Delaying Gratification (Ages 4-5)

Use jars labeled spending, giving, and savings, and abide dollars between these jars whenever your child receives money. Spending is for small purchases, giving to charitable causes and saving for expensive items.

LESSON: Making Choices (Ages 6-8)

include your child in decision-making. When shopping, explain why you chose the generic brand or bulk item. Discuss needs versus wants. Let your child experience Financial choices by handing over a few dollars and asking them to choose which item to buy.

LESSON: Growing Money (Ages 9-12)

Start introducing complex ideas as interest, Investments and the time value of money. Have your child set long longer-term goals and set a budget to reach them. Use investor calculator to see how much can grow over time.

Get Cash Back for Your Home!

You can get money back when you buy or sell a home with Chaffey's Buyer's Edge Program! We have partnered with experience real estate professionals to offer Chaffey members a way to save money when they're ready to buy or sell a new home. Members and rolled in the Chaffe's Buyer's Edge program will have the opportunity to receive commission rates up to 25% at the time of closing. Here are some examples.

Purchase Transaction

Sale price of home is	\$400,000
Agent commission (3%)	\$12,000
20% Member Rebate	\$2,400

Sale and Purchase Transaction

Sale price of home is	\$400,000
Agent commission (3%)	\$12,000
Purchase price of new home	\$500,000
Agent Commission (3%)	\$15,000
25% Member Rebate	\$6,750

Have questions? Ready to enroll? Contact our mortgage loan department today!
Program subject to change. All rebates I bet you limitations, lender guidelines, and other requirements.

STAY CONNECTED

Phone: (909) 986-4552 or (626) 968-9329

Fax: (909) 949-3840

Mail: P.O.Box 700, Upland, CA 91785

Web: www.chaffey.com

Email: chaffeymail@chaffey.com

Chat online at www.chaffey.com

Branch and Chat hours:

Monday: 8am-5pm

Tuesday-Thursday: 9am-5pm

Friday: 8am-6pm

Saturday: 9am-1pm (West Covina and Rancho Cucamonga only)

VISIT US

Branch & ATM Locations:

Upland Branch

1024 W. Foothill Boulevard, Upland

Rancho Cucamonga Branch

9679 Baseline Road Rancho Cucamonga

West Covina Branch

2333 South Azusa Avenue West Covina

Additional ATM Locations:

The Village @ Indian Hill

1460 East Holt Avenue, entrance Door Number 3 Pomona

Claremont Colleges/ Honnold/Mudd Library

800 North Dartmouth Avenue, Claremont

Pomona Valley Hospital

1789 N. Gary Ave., Pomona

Walnut Valley Unified School District

880 S. Lemon Ave., Walnut

Chaffey College - Rancho Campus Administration Building

5885 Haven Ave., Rancho Cucamonga

HOLIDAYS

Closed

Monday, September 3rd, *Labor Day*

Monday, October 8th, *Columbus Day*

Please visit www.chaffey.com for complete branch information and business hours. Information in this newsletter is subject to change. Visit www.chaffey.com for current rates and information. All loans subject to credit approval.

Funds Federally Insured by NCUA
Equal Housing Lender
American Share Insurance